

WOODLAND AREA INDUSTRIAL INFORMATION

Woodland -- Industries

A. LOCATION AND POPULATION

1. Name of City: Woodland, California, Yolo County
2. Population of City: 26,500 County: 106,400
3. Geographic location in state: Woodland, lies near the heart of the Great Central Valley of California. The Valley is about 450 miles long and 40 miles wide. It is situated 18 miles to the West of the State Capitol in Sacramento; 81 miles to the northeast of San Francisco. In its location, Woodland is near the hub of California east-west, north-south travel.
4. Sacramento, 18 miles to the east, is the nearest major city to Woodland, the county seat of Yolo County.

B. DESCRIPTION OF WOODLAND AND COMMUNITY

1. Economic and physical characteristics of Woodland: Woodland is the largest industrial city in Yolo County and the County seat founded in 1861, Woodland has experienced a steady population growth with city services, capital improvements and schools keeping pace with the needs. Large acreage farming and ranching furnish the Chief economic base for Woodland. The gross valuations on the farm crops during the 1976 year mounted to \$149,658,000. It is the key center for the many processing and servicing activities demanded by the extensive agricultural industry of the area. Most manufacturing in the area is agriculturally oriented. A cannery, plastic bag factory, a plastic conduit plant, salad dressing plant and a rice mill are among the principal establishments. A major sugar refinery is located two miles north of the city limits. Seven large mobile home trailer manufacturing plants, and the nation's leading recreational vehicle manufacturer have located here recently. Five major industries opened recently... They include a plastic-cushion manufacturer, an irrigation pipe and fitting manufacturer, and an insulation plant, a lumber mill and a refrigerator manufacturer. Employment in agriculture and food processing is highly seasonal.

Greyhound bus lines provide bus service to the north and south as well as numerous daily connections for Sacramento, San Francisco, and points east. Southern Pacific's transcontinental service makes its connection in Davis, 10 miles to the south; with the north passenger service to Oregon and Washington passing through Woodland. Freight service to the area is provided by the Southern Pacific Company, the Sacramento Northern Railway, Western Pacific Railroad and numerous trucking firms.

2. The main business district is located on Main Street with numerous specialty stores along with such name companies as Montgomery Ward, Western Auto, Breits, The Fashion, J C Penney Co., T. G. & Y., and Grossman's. In addition, three major shopping centers are located on the West End of Main Street. A new center, Shade Tree Plaza opened on Court Street at California. It is anchored by Alpha Beta and Value Giant.

Taxable retail sales for Yolo County came to \$392,214,000 in 1976 - a jump of \$47,592,000 over the 1975 figure of \$344,622,000.

In the City of Woodland the 1976 figure was a record-breaking \$110,600,000, a substantial gain over the 1975 figure of \$97,933,000. First two quarters for 1977 show \$56,367,000 - another gain over the similar period a year earlier, indicating that business in Woodland continues to be better than ever.

3. Four new residential areas are now underway in Woodland. These are being developed in the area south of Main Street and west of East Street and in the south-west area of the city. Homes in these areas are ranging from \$32,000 to \$70,000. A number of subdivisions in the city have homes available from ranges of \$28,000 and up. Lots are available in prime residential areas where custom homes are being built to suit the owner. Woodland, the City of Trees, is noted as a good place to live. Conventional financing is now the mode.

4. Outstanding structures include a \$4,600,000 Woodland Memorial Hospital, the world famous Woodland Clinic housing 55 specialists; a \$5.6 million dollar high school, two West Court Street shopping areas, the new Cottonwood Shopping center; and many new, modern churches such as the Church of the Latter Day Saints on Cottonwood St. We have six modern banks, and major additions have been added to St. John's Retirement Village and Convalescent Hospital, and the Californian Retirement Center, along with four Savings and Loan Offices.

5. HOTELS - Woodland Hotel 32 rooms

MOTELS - Cinderella

Host (At Airport)

Knights Inn

219 rooms

Motel 6

Woodland Motel

C. TRANSPORTATION

1. Railroads:

a. Woodland is served by two railroads for freight service. These are Southern Pacific and Western Pacific railroads (Sacramento Northern). Transcontinental connection is available in Sacramento via Amtrac; and Los Angeles - Seattle service is connected in Davis.

Sacramento station is 20 miles to east via Interstate 5 from Woodland; Davis is 9 miles to south via SR 113.

b. Reciprocal switching agreement in effect ? NO
Freight would be handled on a line haul routing basis.

c. Frequency of pick-ups? Daily.

2. Highways and Motor Carriers:

a. Interstate 5, the main north-south freeway between Canada and Mexico is in the heart of Woodland Industrial area. I-5 connects with State Route 113 for direct connection with Interstate 80, nine miles to our South. Interstate 880 and 505 are on our East and West Borders. State Route 16 is Woodland's Main Street.

Interstate 5 connects with the new Sacramento Jet Airport, 8 miles to our East and with the deep water Port of Yolo-Sacramento, 16 miles to the SE via 880 connection.

b. Truck lines serving Woodland:

1. Delta Lines

2. A W Hays

3. Merchants Express

4. Ralph Panella

5. Sacramento Auto Truck

6. Tri-Valley Transport

7. California Motor Express

8. Fortier Transportation

9. Garrett Freight Lines

c. Local motor carrier services: There are between 100 and 150 contract trucks in immediate Woodland area through independant operators.

d. Closest freight forwarded service, West Sacramento, 14 miles to the east and Sacramento 18 miles to the East, have 11 interstate common carriers and 14 local common carriers with terminals to give excellent freight service. Regular schedules service is maintained throughout the United States from these terminals.

e. Major cities within normal overnight service. San Francisco to the West, Reno to the East, Los Angeles to the South and Portland to the North. This would pertain to both TL and LTL. Seattle and San Diego two-days - three days to Denver or Phoenix. Chicago 4 days service to TL.

3. Waterway:

a. General description of system. The Yolo-Sacramento Port has excellent highway and rail connections as well as modern cargo handling equipment. Specially designed railroad car elevators eliminate the need for loading and unloading. Ocean going ships load for cargo transportation coastwide, to the Far East and to Atlantic Coast and Europe.

The Port connects with San Francisco via a 43 mile deepwater channel with a 30 foot minimum channel, 250 foot width.

b. Wharves: Two piers and three wharves, all constructed of pre-stressed concrete piling, with eucalyptus logs coupled to rubber shock absorbers for a fender system. All berths feature power, telephone, water and fire protection as available utilities. There are two revolving gantry cranes with forty five ton capacities.

4. Airlines:

a. A new 30 million dollar jet airport - served by 5 major passenger lines and 5 feeder lines; the major passenger lines featuring non-stop jet service to the Midwest - opened eight miles east of Woodland recently. Driving time from Woodland's industrial area is 10 to 12 minutes.

b. Scheduled Airlines serving the airport:

- | | |
|--------------------------------|----------------------|
| (1) Air California | (5) Western Airlines |
| (2) Airwest | (6) Eureka Aero |
| (3) Pacific Southwest Airlines | (7) Nor-Cal Airlines |
| (4) United Airlines | (8) Swift-Aire |

c. Frequency of service: Approximately 80 flights per day.

d. Local airport: Watts-Woodland Municipal. Has a 3,200 feet paved, lighted strip, with all facilities for air cargo and executive aircrafts. It is located 4 miles west of downtown Woodland. A county airport is located 8 miles to the south of Woodland and has a 6,000 feet paved strip. No facilities are available at this time other than the strip.

5. Bus Lines:

a. Woodland is served by both Greyhound and Continental Trailways Bus Lines. Greyhound has 17 daily trips in and out of Woodland; Continental has 4 north and south schedules. Average running time to San Francisco is 2 hours; to Los Angeles - 11 hours and twenty minutes. Of special interest is the fact that the companies will establish special accounts for volume shippers. Approximate shipping cost for a 50 package to San Francisco is \$4.35; to Los Angeles \$6.90.

b. Woodland is served by Regional Transit with daily service to and from Sacramento and via Davis. One-way fare to Sacramento is 35¢.

D. EXISTING INDUSTRIES:

1. Major manufacturers within 10 miles:

a. Contadina Foods, Inc. Cannery-Warehouseman's Union, Local 851. Products canned are vegetables and fruits. Peak employment is 100-1,420. (Seasonal workers).

b. Spreckles Sugar Co., Sugar workers union #179. Product is beet (sugar). Peak employment is 400.

c. Mobil Chemical Co., Kordite Packaging Division, Plastic Products Non-Union, Employment is 297.

d. Bendix Home Systems. Mobile Home manufacturer. United Brotherhood of Carpenters & Joiners. Employment is 180.

e. Hunt Foods, Cannery-warehouseman's Union. Principal product is tomatoes. Peak employment is 1,200.

f. Fleetwood Homes of Northern California. Mobile home manufacturer. Furniture Workers Union. Employment is 180.

g. Carlon, Manufacturer of plastic conduit. Employment is 30.

h. Barden Bumper Co. Bumper manufacturer. Non-Union. Employment is 45.

i. Marvin Landplane. Farm machinery. Non-Union. Employment is 85.

j. Skyline Mobile Homes. Mobile home manufacturer. Non-Union. Employment is 125. Skyline singlewide which is 2nd plant has 80 employment; a third new plant has 65 employees.

k. Johnson Farm Machinery. Farm machinery. Non-Union. Employment is 94.

l. Lockwood-Ames, Irrigation pipe and fitting manufacturer. Employment is 85.

m. Zieman Manufacturing. Steel fabrication plant. Employment is 35.

n. Silvercrest Mobile Homes. Mobile home manufacturer. Non-Union. Employment is 228.

- o. Guerdon Industries, Inc. Mobile home manufacturer. Non-Union, Employment is 90.
- p. LB Industries, Inc., Rafter & sink top manufacturer. Employment is 45.
- q. Titan Trailers-Grain Trailer manufacturer. Employment is 10.
- r. Scottdel Plastics, Manufacturer of foam cushion. Employment is 45.
- s. Pacific International Rice Mills - Rice milling manufacturer. Employment is 68.
- t. Alumax Building Products - Aluminum Fabrication. Employment is 40.

2. Other Major Employers:

This would include both the City and County governments and the Woodland Memorial Hospital, Syar Industries, Inc., 75 employees, Pacific Telephone Company with 90 employees; A. Teichert & Sons, Engineering contractors, with 250-300 employees; and the Daily Democrat with 84 full time employees; Blevins, Neumann & Armstrong Medical Clinic.

3. New plants or distribution and warehouse facilities entering Woodland in recent years:

- a. Alumax
- b. Bendix Home Systems
- c. Bowers Fabrication
- d. California Wholesale Plywood
- e. Calwood
- f. Carlon Plastics
- g. Crown Plumbing
- h. Dowell Chemical Company
- i. Eliason Corp.
- j. Familian Sierra Craft
- k. Fibercel Corp.
- l. Fleetwood Homes
- m. Guerdon Industries
- n. Holiday Rambler
- o. Imperial Fabrics
- p. Inland Lumber Co.
- q. LB Industries
- r. Lockwood Corp.
- s. Scottdel, Inc.
- t. Silvercrest Mobile Homes
- u. Skyline
- v. Sea Nymph Boats
- w. Western Forest Products
- x. Westinghouse

In addition, a number of gas-oil servicing firms have located here with employment of approximately 65.

4. Additional Union Data:

a. Major non-industrial unions include those of the major building trades. These would be carpenters, plumbers, electrical etc. Also, the retail clerks union in the major shopping markets and a few of the drug and department stores.

5. Employers Association:

a. These would include the County Employees Association of approximately 781 employees out of a total 1,090 County employees; and the California State Employees Association with a chapter of the Sacramento office.

E. UTILITIES

1. Natural Gas - Electric Power

Supplier: Pacific Gas & Electric Company. For rates and service applicable to Woodland area contact the local office: 309 Elm St. (916) 662-2836.

2. Other fuels:

a. Coal - NA

b. Bunker C (heavy, heavy industrial fuel) - NA

c. Oil

1. Light industrial fuel - Would be P.S. 300

a. B.T.U. content - 18,500 rating

b. Cost per gallon, in tank car lots. This would be furnished by truck or trailer in this area rather than by tank car. Trucks are 7,000 gallons. Cost is by barrel 42 gallons per barrel blended in Sacramento or Bay area.

F. WATER & SEWER SYSTEMS:

Water:

1. Description of City System:

- a. Operating company: City of Woodland
- b. Source: City Wells - 15
- c. Pumping capacity: 22,500 gallons per minute
- d. Reservoir capacity: One tank of 3,000,000 gallons
- e. Average consumption: (MAY) 400,000,000 gallons
- f. Analysis (typical in an industrial area) prepared by Abbott A. Hanks, Inc., San Francisco
- g. Treatment: none
- h. Recent curtailments: none

2. Description of ground water:

- a. Depth: 500 foot average - water table between 80-120 feet.
- b. Reliability: Excellent
- c. Analysis:

Lab. No. 2698

Mark 1 gallon of Water

	Parts per Million	Grains Per Gallon
Silica and Insoluble	11.5	0.671
Ferric Oxide	0.7	0.040
Aluminic Oxide	2.3	0.134
Calcium Sulphate	1.7	0.099
Magnesium Sulphate	23.3	1.359
Calcium Bicarbonate	169.1	9.861
Magnesium Dicarbonate	144.8	8.445
Incrusting Solids	359.4	20.609
Sodium Chloride	69.1	4.030
Sodium Sulphate	None	None
Sodium Bicarbonate	22.7	1.324
Non-incrusting solids	91.8	5.354
Total Solids	455.2	25.963

Lab No. 3874

Mark: 1 gallon of water

Free Carbon Dioxide	16.1	0.939
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Sewers:

1. Description of system; Both sanitary and storm sewers in city throughout industrial area.

- Capacity: 6 million gallons per day - steady flow.
- Percent of system currently

2. Ability to handle additional volume: Good

3. Pending improvements; Construction of addition ponds to handle industrial sewage from cannery.

4. Charges: Normally on meter. Under section 19.10 of city code. Heavy industry, packing plants, etc (industrial waste) monthly rental: \$104 per million gallons for the first one hundred million gallons annually: \$74 per million gallons for the next fifty million gallons annually: \$52 per million gallons for all over one hundred fifty million gallons.

G. MUNICIPAL SERVICES

SCHOOLS:

1. Schools: A \$7.1 million dollar school bond issue passed in Woodland, a result, two new elementary schools and a new high school were opened. The bond vote was by an overwhelming majority. A second issue, passed recently, authorized a new Junior High, a Senior Elementary, and another new elementary school, all opened in 1976. Woodland is also the home of a new modern Police facility and a second Olympic swimming pool complex, located adjacent to the high school.

a. Number of public and parochial schools:

- (1) Elementary: 12
- (2) Holy Rosary Catholic, K-8
- (3) Junior High: 2
- (4) Woodland High School
- (5) Woodland Christian School, K-6
- (6) Woodland Community High School
- (7) Colleges:

a. University of California, Davis; has a college of Agriculture, College of Letters of Science, College of Engineering, College of Veterinary Medicine and Graduate Study, School of Law and a School of Medicine. Technical and research facilities are available in food processing, agri-industry, electronics, pharmaceuticals, chemicals and general industry. The University is located 10 miles to the south of Woodland. Yuba College, a two-year Jr. College, has a new center in Woodland.

b. California State University, Sacramento: is located 22 miles to the east of Woodland in Sacramento.

2. Police:

- a. City of Woodland has 41 officers and 7 clerk matrons.
- b. A new, completely equipped reserve force of 25 officers was authorized and began service as of July 1, 1977.
- c. Twelve patrol cars with two-way radios.
- d. City will respond to aid Sheriff or Highway Patrol in area outside of city if requested.

SHERIFF:

- a. Responsible for portion of industrial area as indicated in this presentation.
- b. Number of deputies: 128 sworn officer, 33 matrons, guards, and communication personel, Reserve unit: 50 Authorized.
- c. Number of units: 65 mobile units.

3. Fire:

- a. Industrial area outside of city limits is presently under Springlake Fire District. However, city units and other departments would respond to the industrial area under a mutual pact.
- b. Springlake Firemen: 11 paid; 26 volunteers
- c. Mobile equipment:
 - 7 triple combination pumpers with water tanks from 500 to 2000 gallons.
 - 1 utility wagon with winch
 - 1 rescue-salvage truck
 - pickups and chief units
 - 1 aerial truck
- d. Insurance - Zone 3 & 6
- e. Water pressure maintained at outlying distribution points. Water secured from ponds and canals. Existing industries have own wells, hydrants, and water supply.
- f. Fire protection: as noted through mutual aid pact.
- g. Woodland Fire Department:
 - Chief, 31 regulars and 2 Asst. Chiefs, 1 Secretary and 18 volunteers. Rigs include a 1976 Van Pelt 1,250 pumper; 1971 American La France 1,250 pumper with 500 gallon tanks
 - Three 1,000 gallon pumpers, one rescue squad, and 85 foot aerial ladder truck. A new 100 Ft. Van Pelt aerial ladder is on order at present time.

- h. Insurance classification: City 4
- i. Water pressure maintained throughout the City's hydrant system.

4. HOSPITALS

There are two major hospitals and a clinic within Woodland. Woodland Memorial Hospital has 110 beds; Yolo General Hospital, 114 beds, for a total of 224.

It should be noted that Woodland Memorial Hospital, a \$4,500,000 facility which opened recently, is one of the most modern hospitals in the country today. The bed capacity at the new hospital will be 300 when additional new wings are opened. The emergency unit will be enlarged in 1978, making it one of the most modern on the West Coast. Woodland Memorial has an outstanding ICU & Cardiology unit and is served by the top Licensed Vocational Nursing unit in the State - part of the school of Nursing of Yuba College.

There are 61 doctors (MD) within the City of Woodland.

H. TAXES

1. Basis of Assessment

a. Residential, commercial and industrial property is all assessed on 20-25% of the market value, average assessment ration is 21.7. This is also true of real estate, machinery and inventory of goods - in - process.

2. Tax rates:

- a. Basic county tax rate: \$2.52
- b. Basic city tax rate is: \$2.55
- c. There are no state or other taxes

Average industrial tax payment in County area; Code: 87-047

Basic County Tax Rate	\$2.52
Library	.16
Road	.20
School	4.79
Debt Service	.26
Jr. College	.871
Co. School Service Fund	.447
Fire District	.50
Mosquito	.05
Flood Control	.08
Total	\$9.467

Should the area be annexed into the city - the library, road tax and fire district tax would be eliminated. With the addition of the basic \$2.55 rate, this would give an estimate figure of \$11.36 per \$100 assessed value.

3. City's annual receipts:

Income: \$7,250,415.00

4. Net Bonded indebtedness:

a. City of Woodland: \$1,895,000

b. Yolo County: None. Yolo County has no bonded indebtedness.

c. Woodland Unified School District: \$9,754,497

5. Contemplated expansion of City facilities.

Among major projects anticipated for city development in 1977-78 are development of Crawford Park, purchase of a park site in northwest Woodland, two storm drains and a sanitary sewer, the acquisition of a third fire station site, and installations of traffic signals at four city intersections.

The storm drain and sewer projects are expected to cost \$3.1 million within the city; and \$1.4 million on the industrial system.

I. LABOR SUPPLY

1. Labor - Drawing area

a. Describe labor-drawing area:

Employment is agriculture and food processing is highly seasonal. The canning season, which lasts from August through October, draws working to Woodland from Davis, Winters, Yolo Madison and other small communities within a 25-mile radius.

CHARACTERISTICS OF THE LABOR MARKET:

Agriculture continues to have a significant influence upon job opportunities in the Woodland labor market. Employment is seasonal, although less so than in prior years, with the peak extending from August to November. Unskilled workers are generally in surplus throughout the year, and there is a surplus of farm workers and cannery workers during the winter months. Workers employed in the construction industry, in food processing plants and in the sugar refinery are all union members. About half of the retail clerks in grocery stores and those working in the trucking industry belong to unions.

College students from Davis and their wives are available for part time work during the school year, while high school students are available for summer employment.

ECONOMIC TRENDS:

There has been a steady growth in total employment in the Woodland area during the last two years. Construction figures hit a record high of \$18,667,218 recently. Work on state highways, the new police facility, new schools & swimming pool, shopping area and on apartment complexes and development of new industrial plants and warehouse facilities have added to job opportunities in construction.

With the establishment of new industries such as mobile home plants, irrigation pipe manufacturing, wood remanufacturing facilities, the number working in manufacturing has shown a steady increase since 1970, including pipe and plastic plants.

Employment in transportation, trade, finance and service industries have increased correspondingly with population growth. Several new apartment complexes are now underway throughout the city.

The new West Court St. Shopping Center continues to grow; another major shopping center, Shade Tree Plaza, opened in 1977; and at least five new industrial plants are expected to be opened in Woodland during the year.

STARTING WAGE RATES FOR QUALIFIED WORKERS

OCCUPATION	RATE OF PAY	PERIOD	UNION SCALE
Stenographer	\$500-723	Month	-
Typist	445-488	Month	-
Auto Mechanic		Hour	7.00
Bookkeeper 500	500 - 700	Month	-
Bookkeeper - Full Charge	500 - 850	Month	-
Building Maint.	4.22 4.87	Hour	-
Carpenter	3.50 7.00	Hour	9.50
Fork Lift Operator	4.22 5.48	Hour	6.20
Machinist	5.79 7.19	Hour	7.60
Millwright	5.79 6.84	Hour	11.00
Mobile Home Labor	3.50 4.75	Hour	-
Plastic Laminator	4.22 6.19	Hour	-
Executive Secretary	600 - 1,000	Month	-
Secretary	600 - 700	Month	-
Sheet Metal Worker		Hour	15.81
Truck Driver	4.50 6.00	Hour	9.25
Warehouseman	4.61 5.48	Hour	6.20
Welder	4.10 6.50	Hour	

Figures supplied by Sacramento Metro Job Bank via Dept of Human Resources.

2. EMPLOYMENT SERVICE

a. Official estimate of Labor availability; based on Labor Market Report, California Dept. of Employment. Yolo County and excluding West Sacramento, Bryte, Broderick & Clarksburg (33 1/3%)

Labor Force: 70% Male
30% Female

1975 - Yolo County Area

<u>Jan.</u>	<u>Feb.</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>June</u>
24,948	23,838	25,508	29,942	31,409	33,750
<u>July</u>	<u>Aug.</u>	<u>Sept.</u>	<u>Oct.</u>	<u>Nov.</u>	<u>Dec.</u>
33,311	40,881	40,927	34,367	28,573	27,266

3. SHORTAGES:

A. Shortage classifications that might be encountered by a new industry: Machinist, Maint. electrician and instrument technicians. However, often these people are available within the greater Yolo area. Previous experience has been that some personnel are available from other companies. They want a change of shift, live in another community, etc...

4. TRAINING FACILITIES:

Adult Education (Night School) at Woodland High School. Yuba College, Woodland Center, offers many night classes in both the professional and vocational fields.

The Sacramento public school systems has a vocation training facility at night school which are available to persons who are non-residents of Sacramento.

J. HOUSING

1. Rental

a. Units available & cost: Rentals for one, two and three bedroom apartments and duplexes range between \$150.00 and \$400.00 per month. There are no house rentals in the area.

2. Purchase

a. Approximately 30 homes are for sale in the retail market plus another 50 in sub-divisions are for sale. Cost ranges are from \$33,000 to \$39,000. Average cost for three bed-room homes: New: \$39,000.

3. Recent Housing Developments:

a. Six new housing areas are presently under construction in the Woodland City limits. These homes are being offered now in the \$29,500 to \$55,000 bracket. Areas are being developed with all the underground utilities. There should be no problem on housing in the Woodland area.

K. LIVING CONDITIONS

1. Recreational Facilities:

a. Golf: Davis public course (18 hole) - located on Davis-Woodland Highway, 5 miles from downtown Woodland. The Yolo Fliers Club (18 hole) is a beautiful course to the West of town. Memberships are available. Another exceptional private course, El Macero, is 12 miles south-east of Woodland.

b. Woodland has two olympic-heated pools under the city recreation department.

c. The city of Trees has numerous parks throughout the city which offer Bar-B-Que and recreational features.

d. Woodland has an outstanding youth program in most major sports, as well as golf and tennis. This was the site for the 1964 Babe Ruth World Series and the regional site for a little league play. Both have beautiful parks within the city.

e. The Woodland Invitational Track Meet, one of the finest in the State, is held each May in the city. 1973 State CIF Track Championships were held in Woodland.

f. Woodland has an extensive Little League and Babe Ruth program; its American Legion baseball team advanced to area State championships in recent years. The district and area Legion championships are held at Woodland's Clark Field. It also sponsors 2 Junior League football teams.

g. Boating of all sorts is to be found on the nearby Sacramento River. This is also a mecca for water-ski bugs.

h. Some of the finest pheasant hunting in the world is to be found in Woodland's backyard. Also deer, dove, duck and geese hunting are available.

i. Fishing (striped bass, black bass, catfish, sturgeon, and salmon) can be had on nearby Sacramento River or on Lake Berryessa near Winters in the area west of Woodland.

j. Boating, swimming and skin-diving are offered at Lake Berryessa.

k. Diver recreation pursuits can be had with Lake Tahoe and Nevada State line, 128 miles to the east; the Pacific Ocean, 90 miles to the West; Clear Lake, 85 miles to the north-west and the fabulous Shasta "Wonderland", 150 miles to the north. Lake Berryessa is 30 miles to the southwest within Yolo County.

2. Cultural Facilities:

a. Woodland has both a city and a county library in the civic center.
b. Plays are presented by a player's workshop and a Shakespeare Club.
c. Woodland has one radio station: KSFM. Television is served by KCRA, Channel 3, KXTV, Channel 10 and KQVR, Channel 13, all of Sacramento, and Cable TV. This gives complete coverage of all networks.

d. Woodland is served by the Woodland Daily Democrat and the California Farm Observer which is published weekly.

L. BANKS:

1. Names:

- a. Bank of America, NT & SA
- b. Cache Creek Bank
- c. Central Valley National Bank
- d. Crocker-Citizens National Bank
- e. Security Pacific National Bank
- f. Wells Fargo Bank

2. Maximum lending power to one account: Relatively unlimited.

3. Role in past industrial development: Active and cooperative.

M. CLIMATE:

a. General Description: A Climatological Summary prepared by the U.S. Department of Commerce, Weather Station for Woodland, is attached in the annex. This will give all detailed information requested.

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